

making a
difference...

The truest test of whether a business is really successful is not how much money it makes, but how happy it makes its clients.

And since so many of Moda - The Bathroom Renovation Company's clients become repeat customers — later hiring them to redo a second bathroom in their home — their loyalty shows just how happy they are.

They take time out of their busy lives to provide feedback to Moda about their bathroom renovation experience.

"I couldn't be happier with the service from Moda," says Pamela. "Great clean-up each night and after the job completion. The tiling and overall bathroom turned out to be exactly what I wanted."

Shirley and Dennis say, "The installers were professional and caring, and were very particular in paying attention to detail. Great guys, as we got to know them almost as family, throughout the course of the week."

The Moda staff can renovate an entire standard bathroom in as quickly as three days and provide free estimates.



CANDICE WARD/SPECIAL TO THE CALGARY SUN

MODA 

Moda

The Bathroom Renovation Company Inc.

ZUZANA & ERIK SCHRONER

For Zuzana Schroner, the dream of owning her own business was much bigger than that — it was to own a business that was fresh and modern and made a difference to people.

A little more than three years ago, Zuzana started Moda - The Bathroom Renovation Company Inc. with her brother Erik Schroner.

While they may be the only official family members, they consider their employees part of the Moda family.

"This is teamwork. We all work hard and our clients also recognize how hard our employees work. Without them, we wouldn't be growing at the rate we are," says Zuzana.

Moda does things differently from other bathroom renovation companies. They don't hire sub-contractors; instead they hire full-time permanent employees, recently adding another crew.

"We have a wonderful system in place," says Zuzana. "We are very consistent and precise. We know what works and continue to do it."

Moda - The Bathroom Renovation Company doesn't have a showroom and it's not in the future plans.

"This is something that works really, really well. We physically go to your home and measure and ask questions. I want our clients to meet me and I want to personally help them figure out what they want," explains Zuzana.

They appreciate her expertise in what will best suit their tastes, budget and space.

"We care and our clients are very important to us. We don't use sub-standard materials. We are not in the business to make a quick buck. Every job we do is

a quality job and we want to give homeowners their own oasis," she says.

In addition to high-quality work that will stand the test of time, word is spreading that Moda provides exceptional service. The testimonials posted on the Moda website prove those efforts have paid off. Clients appreciate how well-prepared, organized and knowledgeable the staff are at Moda, referring their families and friends.

"I love their feedback," Zuzana says of Moda's clients. "There have been a lot of sacrifices to have such a successful business. I eat, sleep and breathe this business and it's so worth it. The clients make it worthwhile and are so supportive."

For the Moda team, renovating a bathroom is much more than adding new fixtures. The planning and design work that takes place can maximize space, allow for a timeless look and increase the value of a home.

"We treat every bathroom like it's our bathroom. We always have their best interests in mind," Zuzana says.

Recognized by the Better Business Bureau, Moda offers a wide variety of packages that let homeowners know the cost of the project upfront, yet still allowing them to make their own personal choices as far as tile selection, for example.

Customers have the option of choosing from those package options or having the Moda staff create a custom bathroom, giving them a unique sanctuary reflecting their desires and taste.

To see a photo gallery of many of Moda's ultimate bathroom renovations, visit www.modainc.ca